

DFI

Investor Conference 2025 Q4 Results

Mar 23, 2026





Agenda

- . **2025 Q4 Financial Results and Business Summary**
- . **Operational Outlook**
- . **Q & A**

Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans, and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements, whether due to new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.



— 2025 Q4 Financial Results and Business Summary

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

	2025 Q3		2025 Q4		2024 Q4	
Net sales	2,651,224	100.0%	2,862,049	100.0%	2,913,733	100.0%
Cost of Good Sold	(1,979,359)		(2,201,665)		(2,048,872)	
Gross Margin	671,865	25.3%	660,384	23.1%	864,861	29.7%
Operating Expenses	(525,218)	-19.8%	(709,199)	-24.8%	(585,097)	-20.1%
Operating Income	146,647	5.5%	(48,815)	-1.7%	279,764	9.6%
Non-operating Income and Expenses	(251)		(6,183)		26,496	
Profit(Loss) before Tax	146,396	5.5%	(54,998)	-1.9%	306,260	10.5%
Net Income	106,307	4.0%	(55,713)	-1.9%	237,389	8.1%
Shareholders of the company	75,265	2.8%	1,953	0.1%	179,744	6.2%
EPS(NT\$)(a)	\$0.66		\$0.01		\$1.57	

(a) EPS was calculated based on total Weighted -average

Outstanding shares (thousand shares)

114,488

114,488

114,488

Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

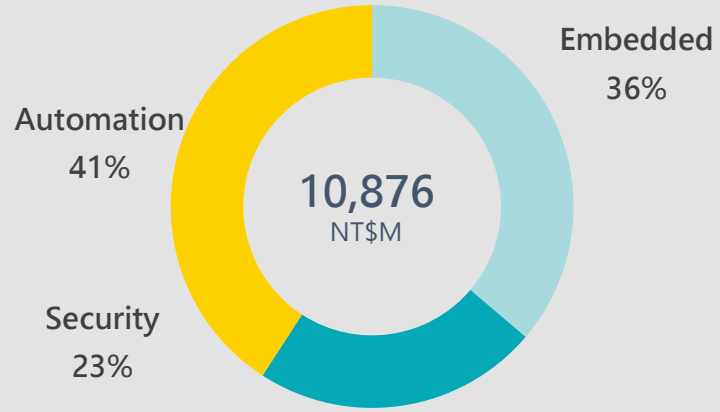
	YTD 2025 Jan.-Dec.		YTD 2024 Jan.-Dec.	
Net sales	10,875,946	100.0%	9,489,486	100.0%
Cost of Good Sold	(8,046,418)		(6,814,772)	
Gross Margin	2,829,528	26.0%	2,674,714	28.2%
Operating Expenses	(2,309,935)	-21.2%	(2,016,863)	-21.3%
Operating Income	519,593	4.8%	657,851	6.9%
Non-operating Income and Expenses	(63,857)		(5,847)	
Profit(Loss) before Tax	455,736	4.2%	652,004	6.9%
Net Income	329,092	3.0%	493,035	5.2%
Shareholders of the company	285,365	2.6%	396,611	4.2%
EPS(NT\$)(a)	\$2.49		\$3.46	

(a) EPS was calculated based on total Weighted -average
Outstanding shares (thousand shares)

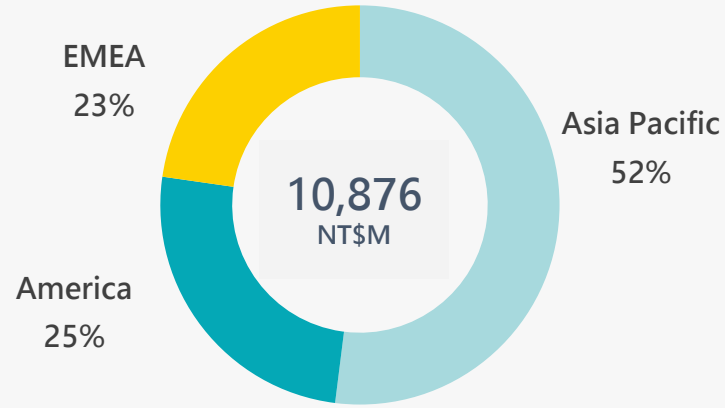
114,488

114,488

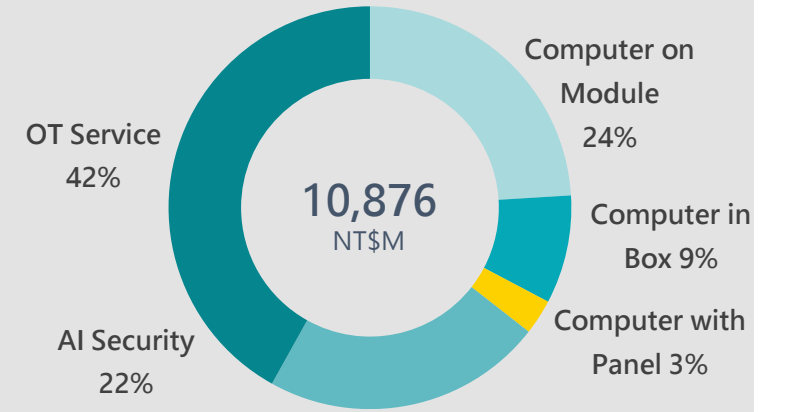
2025 Application



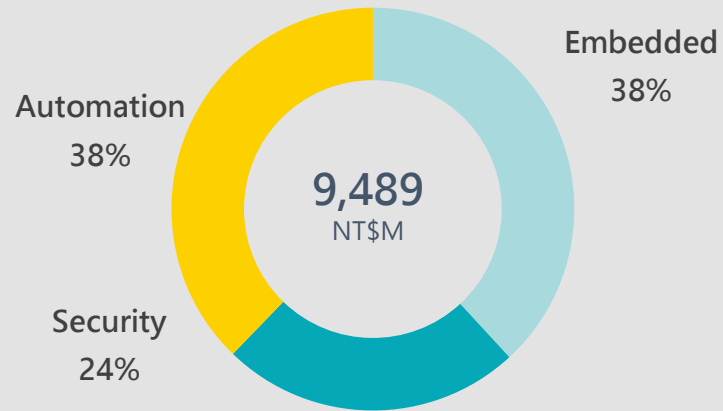
2025 Territory



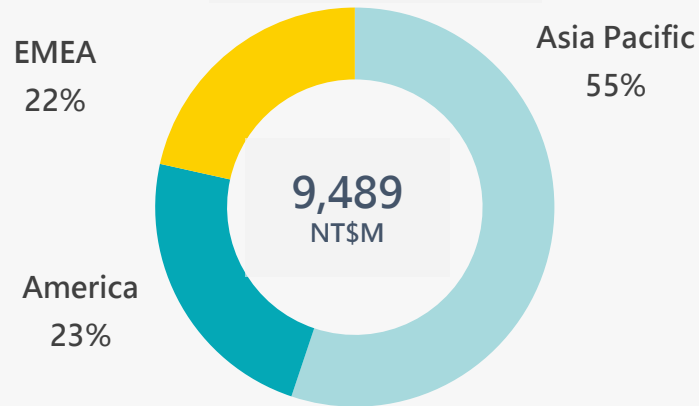
2025 Product



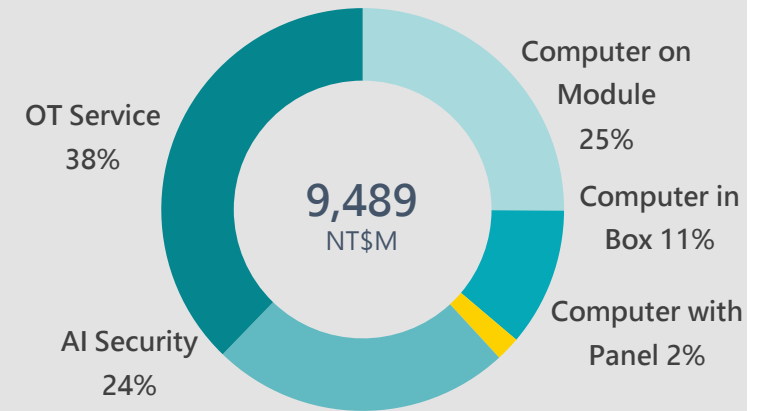
2024 Application



2024 Territory



2024 Product



Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

	2025.12.31		2025.09.30		2024.12.31	
Cash and cash equivalents	2,403,301	19%	2,155,736	18%	2,512,850	21%
Accounts receivable (Including the related parties)	2,044,914	16%	1,874,370	15%	2,275,487	18%
Inventories	2,517,513	21%	2,365,640	20%	2,079,464	17%
Property, plant and equipment	2,173,157	18%	2,201,856	19%	2,287,843	19%
Total assets	12,356,077	100%	11,838,682	100%	12,338,424	100%
Current liabilities	4,635,956	38%	4,046,922	34%	4,224,426	34%
Non-current liabilities	2,018,181	16%	2,078,257	17%	2,276,771	19%
Equity	5,701,940	46%	5,713,503	49%	5,837,227	47%
Net Worth/Share(NT\$)	29.72		29.47		30.67	
Net worth per share was calculated based on total outstanding shares(thousand shares)	114,488		114,488		114,488	

Key Financial Ratios (Consolidated)

	2025.12.31	2025.09.30	2024.12.31
AR Turnover(Days)	74	71	82
Inventory Turnover(Days)	121	104	127
AP Turnover(Days)	78	75	69
Cash Conversion Cycle(Days)	117	100	140
ROE(annualized) (a)	5.7%	8.9%	9.1%
Current ratio	159%	170%	170%
Fin.Debt(b)/Total Assets	26%	26%	27%

(a)Annualized net income / Average total equity

(b)Fin.debt included long term and short term financial debts



二. Operation Outlook

Beyond the Price Tag: The TCO Iceberg

30%
VISIBLE COSTS

INITIAL ACQUISITION COST

- Hardware Purchase Price
- One-time Software Licensing

70%
HIDDEN &
LONG-TERM
COSTS

High TCO DRIVERS



OPERATIONAL DOWNTIME

Factory Line Stoppages, Revenue Loss



RECERTIFICATION & RE-DESIGN

Forced by Component EOL (1–3 yr cycles)



MAINTENANCE & FIELD SERVICE

Technician Dispatches, Spare Parts Inventory



SHORTER LIFE CYCLES

Frequent Hardware Refreshes

DFI










Higher Quality
Lower TCO

- ✓ Long lifecycle :
10–15 Year
Availability
- ✓ Industrial
Rugged Design
- ✓ 24/7 Reliability

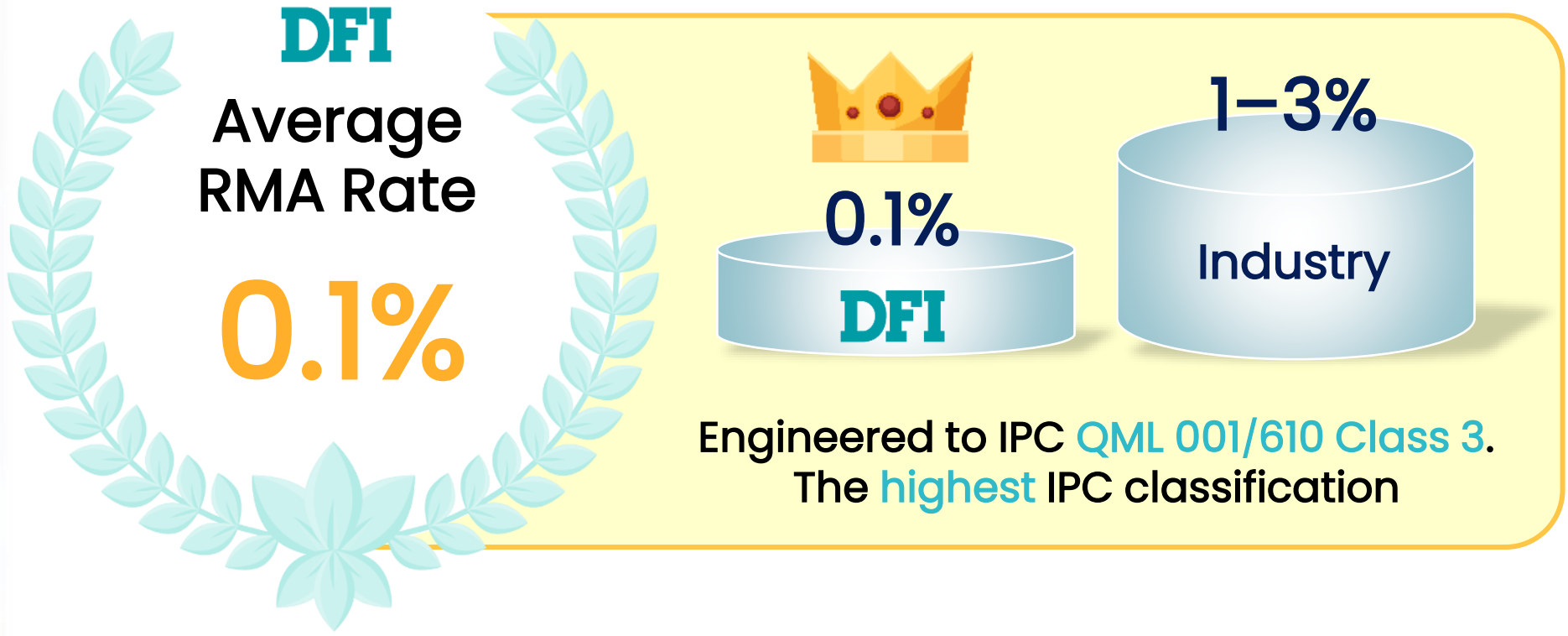
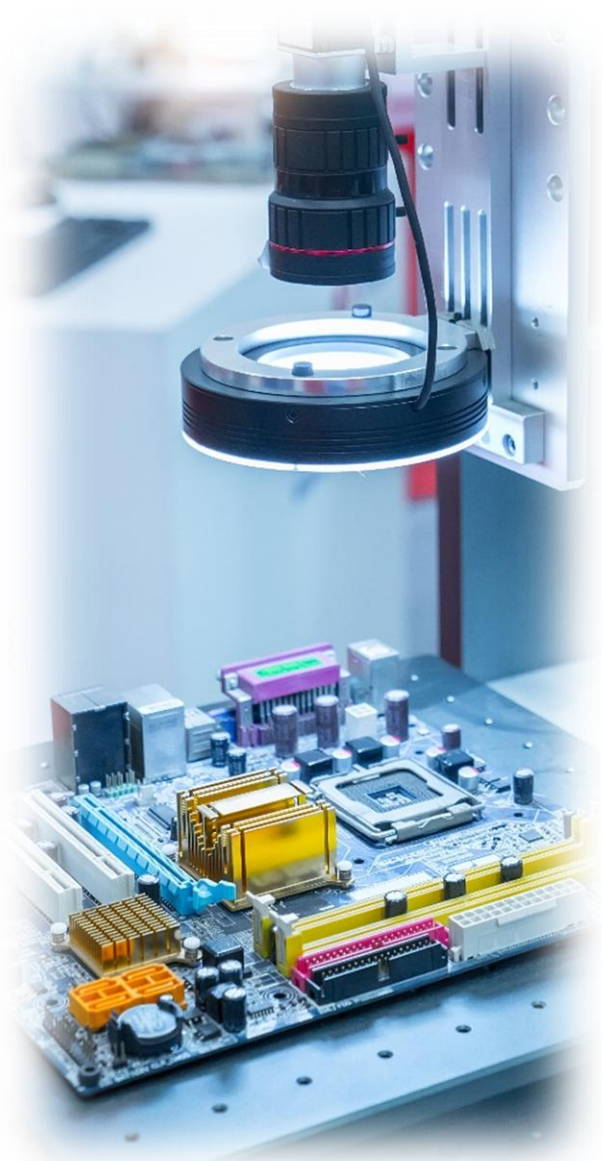
Manufacturing Expansion to Enable Efficient Edge AI Deployment

- Taiwan expansion through 2026
- Board-to-system integration
- Scaled manufacturing capacity
- Stable long-term operation
- Faster Edge AI deployment
- Simplified lifecycle management

Global Manufacturing Capability
With Local Service Agility

	VIETNAM - Hanoi	CHINA - Suzhou	TAIWAN - Taoyuan
Manufacturing Capacity			
PCB Assembly			
System Assembly			
Global Supply Chain	<ul style="list-style-type: none"> • Global Sourcing • Customer's Consignment 		

0.1% RMA Rate: Our Promise of Quality



Cyber Resilience Act



- Secure-by-design development (IEC 62443-4-1)
- Hardware-rooted security through BIOS, firmware, and TPM integration
- SBOM and vulnerability management for regulatory transparency
- Supporting secure deployment and long-term system stability
- Preparing for EU Cyber Resilience Act (CRA) requirements
- Helping customers lower security, compliance, and lifecycle TCO

DFI NVIDIA Jetson GMSL Edge AI Computing Platforms



Unlocking High-Speed, Long-Distance AI Vision

Powered by the NVIDIA Jetson Orin platform, this series delivers up to 275 TOPS of AI performance. It features comprehensive GMSL2 support, enabling low-latency, long-distance (up to 15m), and anti-interference high-resolution video transmission for critical industrial applications.



三. Q & A

Thank you